

concept.
talent & tech. connected

Our services.

Resource Augmentation



➤ www.concept-it.com

☎ 0844 800 6600

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Who we are.

Over two decades of
talent consultancy.

**Solutions to support
your evolving tech
needs.**

With technology moving this fast, you need an agile partner to keep up. Concept simplifies your tech hiring process by recruiting, training, and deploying employees that fit, as and when you need them.

At Concept, we do more than just connect businesses with tech talent. We're industry experts with a global reach, ensuring swift and consistent talent solutions.

Our consultants bring a unique blend of knowledge, passion, and expertise to the table, fostering lasting relationships that stand the test of time.

£26m
turnover
in 2022

**We're
growing**
with a team of
80+ staff

placed over
30,000
candidates
*both permanent & contract positions

Providing fully managed, end-to-end solutions, including both talent attraction and outsourcing options, you can rely on Concept as an extension of your internal team, ready to fully support. Whether you're a fast-growing scale-up or an established brand looking to expand, we tailor our solutions to fit you as your business as it grows.

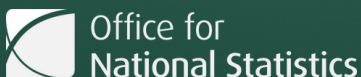
Who we work with.

We're your expert consultants in the tech world. We've got deep roots in all things tech, offering expertise across multiple markets, from channel IT partners and domestic tech to field engineering.

We work with organisations across diverse industries like IT, Retail, and Banking. We have hundreds of skilled professionals ready to be deployed quickly across the UK, committed to upgrade, deployment, and break-fix projects.

Our tailored talent solutions are designed with your unique needs.

Our partners.



“

Concept has been proactive in maintaining a detailed understanding of our needs and has always delivered to a very high standard – determined to meet our needs.

I cannot commend the service that Concept has provided to me and my team highly enough.

-Deputy Director, ONS

Resource Augmentation

Flexible resourcing.

Assemble the perfect team for your project. No hassle. No delays.

Building the right tech team isn't just about filling a resource gap. It's about choosing flexibility, ease, and specialised skills that make every project efficient and cost-effective.

Resource Augmentation is a service that allows you to supplement your existing team with additional resources. Whether you need additional talent to meet a deadline or require specialised skills on a project, we're here to help.

From deployment to upgrades, to break-fix operations, we've mastered a variety of fields including EPoS, ATM, and IT rollouts.

Our team is deeply attuned to the distinct needs of tech projects across the UK. And with flexible support levels, we're here to meet your exact needs, no matter your requirements. Learn more about our [Project Services](#) or [Resource as a Service](#) solutions which offer varying degrees of project ownership through an outsourced model.

Tech resource, ready when you are.

No gimmicks, just clear results that make an immediate difference.

Control

We handpick the ideal talent for tasks, plugging service and skill gaps with our pool of dependable, experienced professionals.

Efficiency

Swiftly connect with experienced talent and teams tailored by location, project, and expertise.

Flexibility

As the project demands fluctuate, we adapt your team without burdening you with overheads or tedious admin.

Cost Reduction

Blend your full-time employees with the agility of on-demand resource to reduce your overheads.

Coverage

Our footprint spans the UK, ensuring we can deploy specialists, precisely where you need them.

Expertise

Access tech teams with niche expertise to ensure a smooth and high-quality project execution.

Providing cohesive,
qualified tech
resources ready
to fulfil your
project from
the start.





Augmentation solutions.

Let's achieve more, together.

We're your backbone for significant projects and rollouts. We connect your requirements directly with our team of certified specialists, ensuring smooth collaborations every time.

We provide dedicated teams to support a variety of projects and digital rollouts, matching our talent pool of experienced and certified tech specialists with your requirements. With us, it's not just about filling seats but finding the right people who will help deliver your objectives.

Project Services

A reliable, flexible, and scalable solution for your field engineering projects. Providing deployment, upgrade and break-fix engineers to tech and retail organisations across the UK.

Resource as a Service (RaaS)

A trusted B2B enablement framework model, supporting all stages of the digital delivery lifecycle. Our trusted associate pool delivers efficient, speedy solutions across all areas of Digital Transformation and BAU tech support.

Project Services

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Your hiring pathway to successful project outcomes.

In the fast-paced world of tech, bringing your project to fruition on time and within the budget is critical.

Our solution provides you with a flexible labour model, that gives you the agility to respond to market fluctuations and also take advantage of new opportunities, whilst protecting margins and retaining quality control at your customer's premises.

We specialise in on-demand field engineering and can support you across various areas, including scoping requirements, service delivery to administration, and management of critical processes.

We can provide resource for deployment, upgrade, and break-fix across a range of projects, including IT, EPOS and ATM systems.



Quality outcomes



Extensive UK coverage



20+ year insights

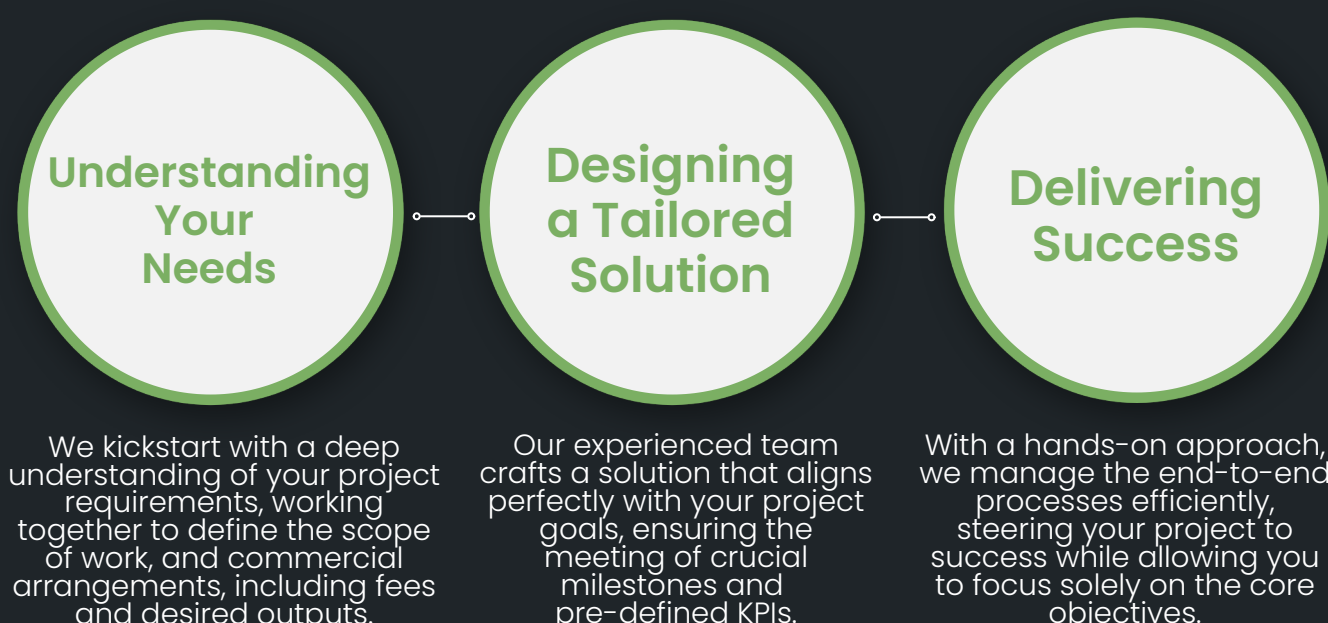
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How it works.

Our consultants can draw on their experience to scope out your project requirements and deliver the best solution. We offer varying degrees of service ownership to provide you with the precise level of support you need.

Your Project Services hiring pathway.



The benefits.

Project Knowledge

Take advantage of our expert knowledge and gain advice on the best way to run your project.

Project Management

We take the burden off your organisation by managing the end-to-end process, ensuring project satisfaction.

Thoroughly Vetted

We vet all engineers to ensure they're fully compliant before commencing work. Our average engineer rating is 4.3 out of 5.

Interview Solutions

We can provide additional services such as assessment and induction days for candidates.

Project Support

We can provide a range of additional support to your team, including sign-off management, basic project scheduling and travel bookings.

Efficient Payroll

Running a weekly payroll, ensures engineers have funds to be in the field and keeps which helps keep your projects running smoothly.

Resource as a Service (RaaS)

Concept's Resource as a Service (RaaS) is a trusted B2B enablement framework model. Based on years of experience, supporting all stages of the digital delivery lifecycle. Our trusted associate pool delivers efficient, speedy solutions across all areas of Digital Transformation and BAU tech support.

Whether you are looking for a Product Manager or a team of Infrastructure Engineers, we can quickly understand your requirements, augment the right resource model, deploy and deliver.

Increase your opportunities and revenue with RaaS.

Winning and delivering on new opportunities is the lifeblood of all tech organisations. However, the process of identifying, bidding, and winning new tech opportunities is challenging and your organisation may lack the skills and resources to do it effectively.

Concept's RaaS is designed for MSPs, Value Added Re-Sellers and System Integrators who want to unlock untapped potential revenue by utilising a trusted B2B enablement framework model.

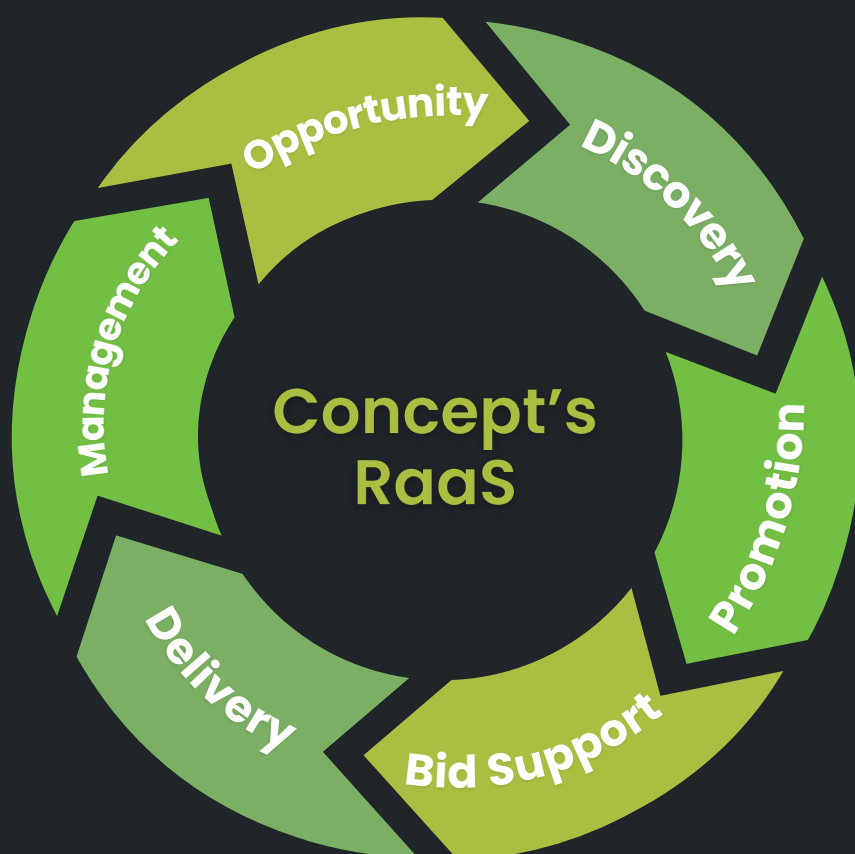
Resource as a Service (RaaS)

How it works.

We offer team augmentation across various sectors and skills. and have the capability to provide SC/DV cleared resources across secure sites.

We understand your reputation depends upon our ability to react with agility whilst maintaining assurance and control for your peace of mind.

Your RaaS hiring pathway.



Promotion

Content to support your sales process, including case studies and marketing collateral.

Bid Support

Support for your team to ensure you can delivery and win opportunities.

Delivery

Delivery of resource by our expert team.

Management

Support and reports to ensure effectiveness.

Opportunities

Maximising additional opportunities through ongoing relationships.

“Concept make it their responsibility to provide you with the necessary resources. Not just any resource, but the **ones that fit in with your work philosophy, ethic, and attitudes.**”

Managing Director, Managed Service Provider

Our sectors.

360° tech talent solutions, stretching across every business sector.

At Concept, we've made it our mission to not just know the tech industry, but to truly understand the nuances of each sector within it and offer a 360-degree hiring solution that can cover every role within your business.

IT

Hire fantastic-fit IT talent across our wide range of specialisms.

- Business Transformation
- Cloud, Infrastructure & Architecture
- Data, Development & Digital
- Information & Cyber Security
- UI/UX
- Digital Developer
- Design

Corporate Functions

Build the backbone of your corporation with top talent.

- Procurement
- Human Resources
- Supply Chain
- Finance
- Commercial

Sales & Marketing

Tap into our exclusive sales & marketing talent pool.

- Technology Sales
- Telecom Sales
- Marketing In-House
- Marketing Agency
- Content, Social Media & Comms
- PPC & SEO

Engineering

Driving your business forward with holistic engineering talent solutions.

- White Goods
- Coffee & Vending
- Facilities Management
- Medical & Mobility
- Parking & Ticket Machine
- Photocopier & Print
- Technical Engineering
- IT Deployment & Support
- ATM
- EPoS
- Cabling

Contact us

 **0844 800 6600**

 **info@concept-it.com**

 **www.concept-it.com**

Head Office

Concept Resourcing,
Unit 10 Castle Court 2,
Castlegate Way,
Dudley DY1 4RH

Milton Keynes


Concept Resourcing,
Atterbury Lakes,
Fairbourne Drive,
Atterbury, Milton Keynes,
MK10 9RG.

Get social:

 @Concept.IT

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