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IT

Hiring solutions for contract positions across technology.

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Contents.

Who we are.

Over two decades of talent consultancy.

Contract talent solutions to support your evolving tech needs.

With technology moving this fast, you need an agile talent partner to keep up. Concept simplifies your tech hiring process by sourcing, recruiting and deploying employees that fit, as and when you need them.

At Concept, we do more than just connect businesses with tech talent. We're industry experts with a global reach, ensuring swift and consistent talent solutions.

Our consultants bring a unique blend of knowledge, passion, and expertise to the table, fostering lasting relationships that stand the test of time.

£26m turnover **in 2022**

We're growing with a team of **80+ staff**

placed over **30,000 candidates**
*both permanent & contract positions

Providing fully managed, end-to-end solutions, including both talent attraction and outsourcing options, you can rely on Concept as an extension of your internal team, ready to fully support Whether you're a fast-growing scale-up or an established brand looking to expand, we tailor our solutions to fit you as your business as it grows.

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Who we work with.

Concept partner with technology-focused businesses, including IT MSPs, VARs and Re-sellers, we typically work with mid-sized organisations who have a strong growth trajectory

We have experience providing IT contractors to Public Sector organisations and working with businesses in the private sector that provide IT support to government organisations.

Our goal? To fuel your innovation, growth, and ambitions at every turn.

Our partners.

Office for National Statistics

Softcat

ISLE of WIGHT COUNCIL

CloudKubed

Government Digital Service

SCC

CSI YOUR PERPETUAL EDGE

digital space

Pulsant

CDW®

6° Six Degrees

Frameworks.

Concept has been working with Central Government partners for the past 15 years. We are a recognised Crown Commercial Services supplier and have worked with various organisations through different frameworks, work offerings and engagements.

We have a range of solutions within the IT, DDaT (Digital, Data and Technology) and Corporate Functions (Commercial, HR, Procurement, Finance) professions.

CCS Frameworks:

RM6229, RM6160
Dos
G-Cloud, Cirrus Consortium

Neutral Vendors:

Matrix
Comensura
Opus Solutions
InTend
Delta e-sourcing
Pro-actis

*Aliter Capital LLP have acquired tech business (ITM Comms) and we can use their ListX status to act as our Government clearing house.

We can check on SC clearance of enable non-SC cleared talent to become cleared.

Crown Commercial Service

IT

Supporting your organisation from every angle with dedicated IT, Cloud, and Infrastructure talent solutions.

With the IT, Cloud, and Infrastructure landscape moving faster than ever, you need a solid talent function to keep up with the constant changes.

Getting the right IT, Cloud, Infrastructure and Architecture talent on board and ensuring they stay requires a partner who truly understands the intricacies of this sector.

From individual tech hires to complete team deployments, we're all about adding value to your recruitment process.

With Retained solutions and fully Managed Services, we offer a 360-degree approach to your talent strategy.

At Concept, we don't just source tech talent; we provide a comprehensive range of talent solutions and services tailored to your organisation.

Big on tech. Bigger on people.

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Our capabilities.

Business Transformation

Providing the incredible talent you need to drive your transformation strategy forward.

Strategic recruitment for pivotal change initiatives, ensuring successful business adaptation and growth.

- Change Managers
- Process Analysts
- Project Managers
- Change Managers
- Business Process Consultants
- Transformation Project Managers
- Digital Transformation Specialists
- Operational Excellence Leads
- Business Analysts
- Organisational Development
- Lean Six Sigma Experts
- ERP Implementation Specialists
- Agile Coaches
- Strategic Transformation Consultants
- Innovation Leaders
- Technology Adoption Consultants
- Digital Integration Experts
- Continuous Improvement Managers

Information & Cyber Security

Recruiting guardians of cyber integrity, fortifying businesses against threats and ensuring data safety.

Build impenetrable defences with industry-leading security experts.

- Security Analysts
- Cybersecurity Consultants
- Penetration Testers
- Information Architects
- Security Analysts
- Penetration Testers
- Risk Management Strategists
- Data Protection Officers
- Incident Response Specialists
- Ethical Hackers
- Security Consultants
- Compliance Analysts
- Network Security Engineers
- Application Security Professionals
- Threat Intelligence Analysts
- Cryptographers
- Forensic Experts
- Security Operation Center Analysts

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Data, Development & Digital

Merging talent with tech to unlock data insights, advance development, and steer digital transformations.

Connect with experts in all things digital to drive your business into the next era.

- Data Scientists
- Full-stack Developers
- Digital Specialists
- Front End Developers
- Back End Developers
- Full Stack Developers
- Mobile App Developers
- Data Analysts
- Machine Learning Experts
- AI Strategists
- PHP, C#, .NET Specialists
- Java Developers
- UX/UI Designers
- Systems Analysts
- Test Analysts
- Data Engineers
- Digital Product Managers

Cloud, Infrastructure & Architecture

Securing experts that propel cloud solutions, establishing robust infrastructures and visionary architecture.

We connect you with the cloud and architectural gurus, giving your business the edge it needs to compete.

- Cloud Engineers
- Solutions Architects
- Infrastructure Managers
- Cloud Security Specialists
- Systems Architects
- Cloud Migration Experts
- DevOps Engineers
- Network Architects
- Virtualization Specialists
- Cloud Product Managers
- Data Center Managers
- Cloud Consultants
- Infrastructure Analysts
- Application Architects
- Storage Engineers

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Our services:
Talent

Get the right fit, the first time.

Struggling to find the right talent? From wasting time sifting through CVs to unqualified interviews, we know contract hiring can be draining.

Concept's Talent service streamlines your hiring process with flexible solutions for contract roles, using a consultative approach with data-driven techniques to fully understand your requirements.

Talent solutions.

Retained

An exclusive tech hiring agreement that promises results.

Managed Service

Providing flexible and strategic talent acquisition with mutually agreed SLAs.

6 Hiring services.

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Our services:
Augmentation

Assemble the perfect team for your project. No hassle. No delays.

We provide dedicated teams to support a variety of projects and digital rollouts, matching our talent pool of experienced and certified tech specialists with your requirements. With us, it's not just about filling seats but finding the right people who will help deliver your objectives.

Building the right tech team isn't only about filling a resource gap. It's about choosing flexibility, ease, and specialised skills that make every project efficient and effective.

Whether you're stretched thin or simply prefer the advantages of external expertise, we're here to help. From managing multiple interviews to navigating team dynamics, assembling a tech team is no small feat. That's where we step in, providing cohesive, qualified tech teams ready to fulfil your project from the start.

Augmentation solutions.

Resource as a Service (RaaS)

Concept's Resource as a Service (RaaS) is a trusted B2B enablement framework model.

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Our solutions.

Retained

An exclusive tech hiring agreement that promises results.

- Exclusive Access
- Genuine Representation
- Personal Understanding

Enter a dedicated partnership with us, as we commit to filling your open roles for a set fee. This close collaboration allows for a deep understanding of your needs and a tailored approach to finding the ideal candidates.

Resource as a Service (Raas)

A B2B enablement framework supporting the digital delivery lifecycle.

- Pre-vetted associates
- Swift onboarding
- Service reports

Our trusted associate pool delivers efficient, speedy solutions across all areas of Digital Transformation and BAU tech support. We quickly understand your needs, augment the right resource model, deploy and deliver.

Managed Services

Providing flexible and strategic talent acquisition with mutually agreed SLAs.

- Fully Outsourced
- Mutual KPI/SLAs
- F2F & video interviews

Streamline and simplify your hiring process. With a focus on seamlessly blending fantastic-fit talent into your operations, we take on the intricacies, so you can concentrate on your core business functions.

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No gimmicks, just clear results that make an immediate difference.

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Flexible Hiring Models
We offer hiring solutions tailored to fill any position.

Time-Saving
Skip the arduous task of candidate vetting; we handle all the candidate screening for you.

Exclusive Talent Pool
Gain access to highly qualified candidates from our exclusive talent database.

Data-Driven Matching
We use advanced algorithms alongside human expertise to find your ideal candidate.

Consultative Approach
We take the time to understand your business, ensuring candidates not only fit the role but your company culture too.

Accredited:
Our team holds accreditations and security clearances which give them the ability to find and confirm via ListX.

Relationships
By building long-lasting partnerships we tailor our offering to best fit your needs, with mutually agreed KPIs and SLAs.

Straight-Forward & Honest
From our first conversation to the final handshake, expect a straightforward approach, with no last-minute surprises.

Account Management
Our structure means our clients receive quality service with a named contact alongside a team of specialist consultants.

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Working with the Government Digital Service (GDS)

The Client
Government Digital Service (GDS)

Areas of Support
Helping meet GDS' quota to bring in several hundred contractors in the Digital, Data and Technology (DDaT) capability over a 3 year period.

Our Approach
Our mutually agreed SLA guaranteed that we'd submit 3 candidates per requirement within 48 hours of receiving the job brief.

To ensure a quick turnaround on all requirements, Concept assigned a specialised team from our Public Sector division. The team comprised 4 consultants, including Delivery, Account Manager, and Candidate Consultant.

In 2021, the Government Digital Service embarked on a 3-year strategy to scale digital growth across the UK Central Government. This was to be achieved by identifying common needs for products, platforms, and services and then building centrally to support and build these services, rather than carrying out the work at an individual department level.

Government Digital Service

Summary of Work

GDS were tasked to recruit into 6 different business areas that included:

- Gov.UK
- Digital Identity
- People & Business Services
- Product & Technology
- Service Transformation
- CDDO

The roles included Data, IT Operations, Product & Delivery, Technical and User-Centred Design.

As part of this work GDS scaled up their contingent labour team and reshaped their agency PSL through the Non-Clinical Staffing (RM6160) Framework to help meet a quota to bring in several hundred contractors in the Digital, Data and Technology (DDaT) capability over the 3 year journey.

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Contact us

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Crown Commercial Service Supplier

APSCo

British Assessment Bureau
UKAS MANAGEMENT SYSTEMS 8289
ISO 9001
QUALITY MANAGEMENT

CYBER ESSENTIALS CERTIFIED

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