

concept.
talent & tech. connected

Join Team Concept

Be part of the people
redefining international recruitment.



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Who we are.

Over two decades of talent consultancy.

Our people are what drive our business to achieve outstanding results, that's why we invest heavily in developing our team – whether you're a veteran recruiter or new to the industry.

We know that success in the recruitment industry requires a healthy dose of motivation and hard work. For that reason, we're passionate about rewarding success.



Going above & beyond.



Open, honest & transparent.



Connected.

£26m
turnover
in 2022

We're
growing
with a team of
80+ staff

placed over
30,000
candidates

*both permanent & contract positions

UK offices
across the
Midlands
& South
East

We're looking for talent like you.

Looking for more than just a job?
You've found it. We're all about connecting
great people with great companies—
starting with you. Come join our team and
let's redefine recruitment together.

We pride ourselves on our training and development. Our structured training programme has been developed in-line with and includes the following: REC and CIPD recruitment and selection guidelines, competency-based interviews, induction programme, mentoring, external training, weekly reviews and quarterly and annual appraisals.



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Our benefits.



**Growth &
Promotion**



**High Flyer
Incentives**



**Early Finish
Friday**



**Car
Allowance**



**Flexible
Working**



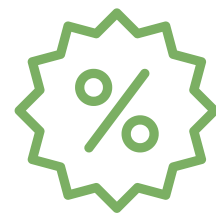
**Uncapped
Commission**



**Monthly
Lunch Club**



**Extended
Parental Leave**



**Everyday
Discounts**

Going **global.**

Our International team delivers personalised recruitment solutions on a global scale. Our objective is to offer market leading knowledge, consultative recruiting advice and additional resource, to ensure the best fit for our clients.

Our experienced team are specialist within their field, committed to delivering high levels of service, and acting with honesty and confidentiality.

We have a global reach covering EMEA, Americas, APAC and emerging markets, and are ready to assist across all hiring needs within the software sector. With a proposition supporting businesses of all sizes, from both early-stage start-ups and blue-chip organisations.

- Hybrid & flexible working
- Opportunities for experienced & junior recruiters
- Progress via growth and promotion
- High demand growth areas
- Higher fees & earning potential (average 25%)
- 30k average fees, exclusive or retained client base
- 30% comms

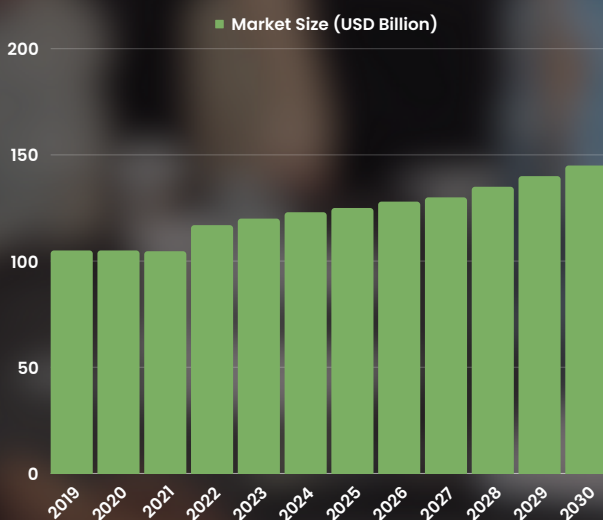
The current market.

The SaaS software market is currently valued at 583.47 billion USD and is expected to grow another 11.5% before 2030.

A surge in the volume of enterprise data, rising automation of business processes, and growing digitization are the major drivers of the market.

The Software as a Service (SaaS) market growth can be attributed to several factors such as rise in adoption of public and hybrid cloud-based solutions, integration with other tools, and centralised data-driven analytics. In addition, key players creating business strategies through partnerships and collaborations for business development will create ample market growth opportunities.

North America Software as a Service (SaaS) Market Size, 2019 - 2030 (USD Billion)



The average spend per employee in the SaaS market is projected to reach US\$0.60k in 2023.

In global comparison, most revenue will be generated in the United States (US\$141,400.00m in 2023).

Providing great service

Concept's way of looking after our customers doesn't happen by accident - it's managed and measured.

Our service is built on reliability, honesty and openness and backed with data and facts. Our people deliver proactive communication and are willing to go above and beyond to be of value.

Listen, clarify
& confirm
their needs

Strive to go
**above &
beyond**

Be **honest,**
**open &
transparent**

Rely on **data**
& provide greater
**understanding
& expertise**

Hold ourselves
accountable
for anything we put
our name to

Seek out **feedback**
& never shy away from
**difficult
conversations**

We set expectations, measure our performance by them and train our team to deliver to them.

Big on tech. Bigger on people.

We're committed to building lasting relationships and build genuine relationships with our people, clients, and candidates.

Aside from the very attractive incentives and bonus structures on offer, we're proud to have built a strong team atmosphere, one that sees real friendships develop both in and out of the office.


We're big on charity so we're always on the lookout for our next fundraising activity and we like to get everyone involved. Whether it's a gruelling mud run, a bake-off or something less demanding, we're all ears when it comes to supporting our chosen charities.

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Contact us



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